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Securities code: 9037 May 29, 2020

To our shareholders:

Hidenori Osuka Representative Director and President **HAMAKYOREX CO., LTD.** 1701-1 Terawaki-cho, Minami-ku, Hamamatsu-shi, Shizuoka

# Notice of the 49th Annual General Meeting of Shareholders

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 49th Annual General Meeting of Shareholders of HAMAKYOREX CO., LTD. (the "Company"), which will be held as indicated below.

If you are unable to attend the meeting in person, you can exercise your voting rights in writing or by the Internet, etc. Please review the attached Reference Documents for General Meeting of Shareholders, and exercise your voting rights in accordance with "Instructions for Exercise of Voting Rights" (Japanese Only).

- **1. Date and Time:** Tuesday, June 16, 2020, 10:30 a.m.
  - "Ootori" Hall, 2F, Grand Hotel Hamamatsu

1-3-1 Higashiiba, Naka-ku, Hamamatsu-shi, Shizuoka

## 3. Purpose of the Meeting

2. Venue:

#### Matters to be reported:

- 1. The Business Report and the Consolidated Financial Statements for the 49th fiscal year (from April 1, 2019 to March 31, 2020), and the results of audits of the Consolidated Financial Statements by the Financial Auditor and the Audit & Supervisory Board
- 2. The Non-Consolidated Financial Statements for the 49th fiscal year (from April 1, 2019 to March 31, 2020)

## Matters to be resolved:

Proposal No. 1 Election of Ten (10) Directors

Proposal No. 2 Election of One (1) Audit & Supervisory Board Member

## 4. Matters Determined Relating to Convocation

Prior notice before exercising your vote right diversely

Shareholders are respectfully requested to notify the Company in writing of any diverse exercising of voting rights and the reason therefore not later than three days before the general meeting of shareholders.

- 1. If attending in person, please submit the enclosed voting form at the meeting reception desk.
- 2. Of the documents attached to this Notice of the Annual General Meeting of Shareholders, the following materials have been made available for viewing online on our website in accordance with the relevant laws and regulations, and the stipulations of the Company's Articles of Incorporation.
  - (1) Company system and policy
  - (2) Consolidated Statement of changes in Equity
  - (3) Notes to Consolidated Financial Statements
  - (4) Statement of changes in equity
  - (5) Notes to Financial Statements
- 3. The Consolidated and Non-Consolidated Financial Statements prepared by Audit & Supervisory Board Member and Financial Auditor include materials contained in attachments provided with this Notice of the Annual General Meeting of Shareholders, and notes to Consolidated Financial Statements and notes to Financial Statements published on the Company's website.
- 4. Note that if there are any modifications in the Reference Documents for General Meeting of Shareholders, Business Report, the Consolidated Financial Statements, or the Non-Consolidated Financial Statements, they will be posted on our website (http://www.hamakyorex.co.jp/).

### **Reference Documents for General Meeting of Shareholders**

#### **Proposals and Reference Information**

#### Proposal No. 1 Election of Ten (10) Directors

The terms of office of all nine Directors will expire at the conclusion of this annual general meeting of shareholders. Therefore, the Company proposes the election of ten Directors.

The candidates for Director are as follows:

Candidate No.	Name (Date of birth)		mary, position and responsibility in the Company, ficant concurrent positions outside the Company	Number of the Company's shares owned		
1	Masataka Osuka (March 3, 1941) Attendance at Board of Directors meetings 20/21 (95%)	Feb. 1971 June 1984 Apr. 2003 July 2005 June 2007 June 2012 Nov. 2013	Representative Director and President of the Company   Representative Director and President of Hamakyo Service K.K. (current position)   Director and Chairman of Superex Corporation (current position)   Chairman of Shizuoka Trucking Association   Representative Director and Chairman of the Company (current position)   Deputy Chairman of Japan Trucking Association   Chairman of The Hamamatsu Chamber of Commerce and Industry (current position)	owned 500,000 shares		
	(Reasons for nomination as a candidate for Director) As the founder of the Company involved with its long-term management, Mr. Masataka Osuka has established a significant level of experience and achievements. As the current Representative Director and Chairman, he provides accurate advice on every facet of business operation based on experience. The Company proposes the election of him based on his suitable fulfillment of his role as supervisor concerning the resolution of important matters, the administration of business matters, and other such matters.					
2	Hidenori Osuka (July 17, 1967) Attendance at Board of Directors meetings 20/21 (95%) (Reasons for nomination as a can	Apr. 1992 Apr. 2001 May 2003 June 2003 Apr. 2006 June 2007 June 2007 June 2008 June 2009 Jan. 2010 Aug. 2010 May 2019 didate for Dire	Joined the Company Deputy General Manager of Sales Department 1 of the Company General Manager of Chubu Sales Department of the Company Director and General Manager of Chubu Sales Department of the Company Director and General Manager of Head Office Sales Department of the Company Director and Vice President of KINBUTSU REX Co., Ltd. Director, Vice President, General Manager of Administration Division, and General Manager of Corporate Planning Office of the Company Director of Superex Corporation. (current position) Representative Director and President of the Company (current position) Director and Chairman of KINBUTSU REX Co., Ltd. (current position) Director of Shizuoka Trucking Association (current position)	498,500 shares		
	(Reasons for nomination as a candidate for Director) As manager of the Company, Mr. Hidenori Osuka possesses a broad range of experience and considerable insight into the various divisions making up the Company. The Company proposes the election of him so that the Company may benefit from his leadership as a member of management, and for his contributions to improving corporate value and bolstering the supervisory functions of the Board of Directors.					

No.	Name (Date of birth)	Career summary, position and responsibility in the Company, and significant concurrent positions outside the Company		Number of the Company's shares owned
		Sept. 2001	Joined the Company as Manager of Account Department	
		May 2003	Deputy General Manager of Administration Department of the Company	
		June 2005	Audit & Supervisory Board Member of Superex Corporation (current position)	
		June 2005	Audit & Supervisory Board Member of KINBUTSU REX Co., Ltd.	
		June 2005	Executive Officer, General Manager of Administration Department, and General Manager of Corporate Planning Office of the Company	
		Apr. 2007	Executive Officer, General Manager of Accounting Department, and General Manager of Corporate Planning Office of the Company	
	Hiroyasu Yamazaki (December 22, 1969)	June 2007	Director, General Manager of Accounting Department, and General Manager of Corporate Planning Office of the Company	
	Attendance at Board of	June 2008	Director, General Manager of Development Division, and General Manager of Internal	17,500 shar
3	Directors meetings 21/21 (100%)	Oct. 2009	Controls Office of the Company Director, Executive Officer, General Manager of Development Division, and General Manager of Internal Controls Office of the Company	
		Apr. 2012	Managing Director, Executive Officer, General Manager of Administration Division, and General Manager of Internal Controls Office of the Company	
		Sept. 2013	Managing Director, Executive Officer and General Manager of Internal Controls Office of the Company	
		Aug. 2014	Senior Managing Director and Executive Officer of the Company	
		June 2015	Director of KINBUTSU REX Co., Ltd.	
		Aug. 2015	Senior Managing Director of the Company	
		Apr. 2017	Senior Managing Director and General Manager of Headquarters of the Company (current position)	

Candidate No.	Name (Date of birth)		mary, position and responsibility in the Company, ficant concurrent positions outside the Company	Number of the Company's shares owned
		July 1999 Apr. 2010	Joined the Company Deputy General Manager of Chubu Sales Department 3 of the Company	
		Apr. 2011	General Manager of Chubu Sales Department 3 of the Company	
	Yasuo Okutsu	Apr. 2012	Executive Officer and Deputy General Manager of Sales Division of the Company	
	(January 21, 1972)	Apr. 2014	Executive Officer and Branch Manager of Chubu Branch of the Company	1 100 1
4	Attendance at Board of Directors meetings	Aug. 2014	Managing Executive Officer and Branch Manager of Chubu Branch of the Company	1,100 shares
4	21/21 (100%)	June 2016	Director, Managing Executive Officer and Branch Manager of Chubu Branch of the Company	
		Apr. 2017	Director, Managing Executive Officer, Deputy General Manager of Headquarters and Branch Manager of Chubu Branch of the Company	
			to Okutsu so that the Company may benefit from his experience in the operations of the logistics center (31	
		Oct. 2003	Joined the Company	
		Apr. 2008	Deputy General Manager of Kanto Sales Department 3 of the Company	
		Apr. 2010	Executive Officer and General Manager of Kanto Sales Department 2 of the Company	
	Akio Ariga (June 8, 1964)	Apr. 2012	Executive Officer and Deputy General Manager of Sales Division of the Company	
	Attendance at Board of	Apr. 2014	Executive Officer and Branch Manager of Kanto Branch of the Company	2,400 shares
5	Directors meetings 19/21	Aug. 2014	Managing Executive Officer and Branch Manager of Kanto Branch of the Company	2,400 share.
5	(90%)	June 2015	Director, Managing Executive Officer and Branch Manager of Kanto Branch of the Company	
		Apr. 2018	Director, Managing Executive Officer, in charge of sales of Headquarters and Branch Manager of Kanto Branch of the Company (current position)	
		tion of Mr. Akic	ctor) Ariga so that the Company may benefit from his co xperience in the operations of the logistics center (31	

Candidate No.	Name (Date of birth)		mary, position and responsibility in the Company, icant concurrent positions outside the Company	Number of the Company's shares owned	
6	Tsuyoshi Yamaoka (April 12, 1976) Attendance at Board of Directors meetings 20/21 (95%)	Mar. 2004 Apr. 2012 Apr. 2013 June 2014 Apr. 2017 Apr. 2018 June 2018 Apr. 2019 Apr. 2020	Joined the Company Manager of Domestic Sales Development Department, Development Division of the Company General Manager of Sales Development Department of the Company Executive Officer and General Manager of Development Headquarters of the Company Executive Officer, General Manager of Development Division and Assistant to Headquarters of the Company Executive Officer, General Manager of Development Division and in charge of new development Division and in charge of new development at Headquarters of the Company Director, Executive Officer, in charge of new development at Headquarters and General Manager of the Development Division of the Company Director, Executive Officer, in charge of new development at Headquarters and General Manager of the New Sales Management Department of the Company Director, Executive Officer, in charge of new development at Headquarters and General Manager of the Development Division of the Company Director, Executive Officer, in charge of new development at Headquarters and General Manager of the Development Division of the Company Director, Executive Officer, in charge of new development at Headquarters and General Manager of the Development Division of the Company (current position)	1,000 shares	
	(Reasons for nomination as a candidate for Director) The Company proposes the election of Mr. Tsuyoshi Yamaoka so that the Company may benefit from his contributions to improving corporate value based on his ample experience in substantially increasing new clients in the operations of the logistics center (3PL) of the Company.				

Candidate No.	Name (Date of birth)		mary, position and responsibility in the Company, ficant concurrent positions outside the Company	Number of the Company's shares owned	
7	Kiichi Nasuda (April 6, 1970) Attendance at Board of Directors meetings 20/21 (95%)	Dec. 1999 Apr. 2010 Apr. 2011 Apr. 2012 Apr. 2014 Apr. 2016 June 2016 Apr. 2017 Apr. 2019 Apr. 2020	Joined the Company Deputy General Manager of Kansai Sales Department of the Company General Manager of Kansai Sales Department of the Company Executive Officer and General Manager of Kansai Sales Department of the Company Executive Officer and Branch Manager of Kansai Branch of the Company Managing Executive Officer and Branch Manager of Kansai Branch of the Company Director, Managing Executive Officer and Branch Manager of Kansai Branch of the Company Director, Managing Executive Officer, Deputy General Manager of Headquarters, and Branch Manager of Kansai Branch of the Company Director, Executive Officer, Deputy General Manager of Headquarters and Branch Manager of Headquarters and Branch Manager of Kansai Branch of the Company Director, Executive Officer, in charge of human resource development at Headquarters and Branch Manager of Kansai Branch of the Company	2,700 shares	
	Company (current position)     (Reasons for nomination as a candidate for Director)     The Company proposes the election of Mr. Kiichi Nasuda so that the Company may benefit from his contributions to improving corporate value based on his ample experience in the operations of the logistics center (3PL) of the Company.				
8	Isamu Miyagawa (July 22, 1942) Attendance at Board of Directors meetings 20/21 (95%)	Apr. 1965 Apr. 2010 Nov. 2010 Apr. 2013 Nov. 2013 June 2016	Joined Suzuki Motor Co., Ltd. (currently Suzuki Motor Corporation) Chairman of Hamamatsu Foundation for International Communication and Exchange Deputy Chairman of The Hamamatsu Chamber of Commerce and Industry Councilor of TOKOHA University Education Foundation (current position) Adviser of The Hamamatsu Chamber of Commerce and Industry Outside Director of the Company (current position)	300 shares	
		tion of Mr. Isam d on his ample e	de Director) nu Miyagawa so that the Group may benefit from his xperience and achievements in corporate manageme		

Candidate No.	Name (Date of birth)		mary, position and responsibility in the Company, ficant concurrent positions outside the Company	Number of the Company's shares owned		
		Apr. 1975 June 2003	Joined the Hamamatsu Branch of The Shizuoka Bank, Ltd. Executive Officer and General Manager of the			
	Yoshitaka Otsu (December 11, 1952)	Apr. 2007	Hamamatsu Branch of The Shizuoka Bank, Ltd. Senior Executive Officer and Head of Western Area Business Unit of The Shizuoka Bank, Ltd.			
	Attendance at Board of Directors meetings	July 2016	Outside Audit & Supervisory Board Member (Part-time) of SEIKO CORPORATION	100 shares		
9	20/21 (95%)	Oct. 2016	(current position) Outside Audit & Supervisory Board Member (Part-time) of TOKAI DENPUN CO., LTD. (current position)			
		June 2018	Outside Director of the Company (current position)			
	(Reasons for appointment as candidate for outside Director) The Company proposes the election of Mr. Yoshitaka Otsu so that the Group may benefit from his contributions to					
			experience, achievements and broad insight into busin	ness management.		
	Takeshi Mori	Apr. 1973	Entered Hamamatsu Shinkin Bank			
	(August 19, 1950)	July 2012	Executive Director of The Hamamatsu			
	[New election]	2010	Chamber of Commerce and Industry			
	Attendance at Board of	Nov. 2012	Managing Director of The Hamamatsu Chamber of Commerce and Industry	300 shares		
	Directors meetings	June 2016	Outside Audit & Supervisory Board Member of			
10	21/21	Julie 2010	the Company (current position)			
- •	(100%)		the company (current position)			
	(Reasons for appointment as can	didate for outsi	de Director)			
	Mr. Takeshi Mori has actively voiced opinions from an independent standpoint during his tenure as Outside Audit &					
	Supervisory Board Member, and has adequately fulfilled the responsibilities of this role. Furthermore, he has a deep					
	knowledge of the Company's operations through his audits, and the Company proposes his election as Outside Director in order that he can use his ample knowledge and experience to supervise the Company's management.					
				ent.		
Notes) 1.		•	above candidates and the Company.			
2. 3.	Mr. Isamu Miyagawa, Mr. Yoshitaka Otsu, and Mr. Takeshi Mori are candidates for outside Director. Mr. Isamu Miyagawa is currently an outside Director of the Company, and at the conclusion of this meeting, his tenur					
5.	as outside Director will have been four years.					
4.		-	ector of the Company, and at the conclusion of this r	neeting, his tenure a		
	outside Director will have been		1 57	6,		
5.		-	ance at Board of Directors' meetings is in his role	as outside Audit a		
	Supervisory Board Member. A	t the conclusion	on of this meeting, his tenure as outside Audit &	Supervisory Boar		
	Member will have been four years.					
6.	agreement with Mr. Isamu Miy paragraph 1 of the Companies A liability amount stipulated in A agreement with them. If the elect	vagawa and Mi Act. The maxim Article 425 para	aragraph 1 of the Companies Act, the Company r. Yoshitaka Otsu to limit their liability for damage uum amount of liability for damages under this agreen agraph 1 of the Companies Act, and the Company keshi Mori is approved, the Company plans to enter	es under Article 42. ment is the minimum plans to renew th		
7	liability agreement with him. The Company has submitted notification to the Tokyo Stock Exchange that Mr. Isamu Miyagawa and Mr. Yoshitak					
7.			ne Tokyo Stock Exchange that Mr. Isamu Miyagaw cers as provided for by the aforementioned exchange			

Otsu have been designated as independent officers as provided for by the aforementioned exchange. If their reelection is approved, the Company plans for their appointment as independent officers to continue. In addition, although the Company has submitted notification that Director candidate Mr. Takeshi Mori has been designated as an independent officer based on his current role as outside Audit & Supervisory Board Member, if his election as outside Director is approved, the Company plans to submit notification based on his role as outside Director.

Proposal No. 2 Election of One (1) Audit & Supervisory Board Member

The term of office of Audit & Supervisory Board Member Mr. Takeshi Mori will expire at the conclusion of this annual general meeting of shareholders. Therefore, the Company proposes the election of one Audit & Supervisory Board Member.

In addition, the consent of the Audit & Supervisory Board has been obtained for this proposal. The candidate for Audit & Supervisory Board Member is as follows.

Name (Date of birth)		Career summary, position and responsibility in the Company, and significant concurrent positions outside the Company	
Terunobu Hasegawa	Apr. 1980	Joined Hamakita-shi (Agricultural Cooperative) (currently Topia Hamamatsu (Agricultural Cooperative))	0 shares
(May 21, 1956)	June 2014	Executive Director of Topia Hamamatsu (Agricultural Cooperative) (current position)	

(Notes) 1. There is no special interest between Mr. Terunobu Hasegawa and the Company.

2. Mr. Terunobu Hasegawa is a candidate for outside Audit & Supervisory Board Member.

- 3. The Company proposes the election of Mr. Terunobu Hasegawa as outside Audit & Supervisory Board Member as it determines that he is qualified based on his ample experience and achievements in business management and considerable expertise in finance and accounting, and expect him to monitor the overall management and provide effective advice.
- 4. Pursuant to the provisions of Article 427, paragraph 1 of the Companies Act, the Company plans to enter into an agreement with Mr. Terunobu Hasegawa to limit his liability for damages under Article 423, paragraph 1 of the Companies Act. The maximum amount of liability for damages under this agreement is the minimum liability amount stipulated in Article 425 paragraph 1 of the Companies Act.

5. The Company plans to submit notification to Tokyo Stock Exchange that Mr. Terunobu Hasegawa has been designated as independent officer as provided for by the aforementioned exchange.

6. Mr. Terunobu Hasegawa serves as Executive Director of Topia Hamamatsu (Agricultural Cooperative), but he plans to resign on June 24, 2020.