

# Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2018 (Based on Japanese GAAP)

January 28, 2019

Company name: HAMAKYOREX CO., LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 9037 URL <http://www.hamakyorex.co.jp>  
 Representative: President Hidenori Osuka  
 Inquiries: Executive officer Rikiya Yamada TEL 053-444-0054  
 Scheduled date to file Quarterly Securities Report: February 13, 2019  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the nine months ended December 31, 2018 (from April 1, 2018 to December 31, 2018)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2018	87,011	11.6	7,803	12.5	8,108	11.8	4,739	14.1
Nine months ended December 31, 2017	77,983	3.6	6,935	10.5	7,251	9.3	4,153	7.0

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2018	249.36	–
Nine months ended December 31, 2017	218.54	–

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2018	119,186	63,226	46.4
As of March 31, 2018	112,520	58,641	45.9

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2018	–	22.50	–	22.50	45.00
Year ending March 31, 2019	–	30.00	–		
Year ending March 31, 2019 (Forecast)				30.00	60.00

### 3. Forecast of consolidated financial results for the year ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	108,000	4.4	9,600	6.3	10,000	5.1	6,000	7.6	315.70

#### 4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2018  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2018	19,012,000 shares	As of March 31, 2018	19,012,000 shares
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Number of treasury shares at the end of the period

As of December 31, 2018	6,659 shares	As of March 31, 2018	6,514 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2018	19,005,370 shares	Nine months ended December 31, 2017	19,005,558 shares
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# Quarterly consolidated financial statements

## Consolidated balance sheets

(Millions of yen)

	As of March 31, 2018	As of December 31, 2018
Assets		
Current assets		
Cash and deposits	9,530	12,662
Notes and accounts receivable - trade	14,362	17,427
Merchandise	16	15
Supplies	93	147
Other	1,029	1,234
Allowance for doubtful accounts	(44)	(56)
Total current assets	24,988	31,430
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	29,829	28,707
Land	40,530	40,514
Other, net	10,433	11,007
Total property, plant and equipment	80,793	80,229
Intangible assets	2,150	2,564
Investments and other assets	4,587	4,962
Total non-current assets	87,531	87,756
Total assets	112,520	119,186
Liabilities		
Current liabilities		
Notes and accounts payable - trade	6,777	8,963
Short-term loans payable	17,294	18,440
Income taxes payable	1,922	1,139
Provision for bonuses	880	559
Provision for directors' bonuses	34	26
Reserve for loss on dissolution of employee's pension fund	2	2
Other	7,290	8,364
Total current liabilities	34,201	37,495
Non-current liabilities		
Long-term loans payable	6,792	4,815
Net defined benefit liability	5,815	6,116
Reserve for loss on dissolution of employee's pension fund	39	240
Other	7,029	7,292
Total non-current liabilities	19,676	18,464
Total liabilities	53,878	55,960
Net assets		
Shareholders' equity		
Capital stock	6,547	6,547
Capital surplus	6,466	6,466
Retained earnings	38,562	42,303
Treasury shares	(9)	(10)
Total shareholders' equity	51,566	55,306

	(Millions of yen)	
	As of March 31, 2018	As of December 31, 2018
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	325	213
Remeasurements of defined benefit plans	(250)	(210)
Total accumulated other comprehensive income	75	3
Non-controlling interests	6,999	7,916
Total net assets	58,641	63,226
Total liabilities and net assets	112,520	119,186

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Nine months ended December 31, 2017	Nine months ended December 31, 2018
Operating revenue	77,983	87,011
Operating cost	69,136	77,016
Operating gross profit	8,846	9,994
Selling, general and administrative expenses		
Provision of allowance for doubtful accounts	43	10
Directors' compensations	441	488
Salaries and allowances	371	431
Provision for bonuses	48	52
Provision for directors' bonuses	34	21
Retirement benefit expenses	17	23
Other	954	1,163
Total selling, general and administrative expenses	1,911	2,191
Operating profit	6,935	7,803
Non-operating income		
Interest income	0	0
Dividend income	31	39
Gain on sales of non-current assets	104	76
Subsidy income	60	25
Electrical Sales Income	316	314
Miscellaneous income	218	225
Total non-operating income	731	680
Non-operating expenses		
Interest expenses	149	125
Cost of electricity sales	191	183
Miscellaneous loss	75	66
Total non-operating expenses	416	375
Ordinary profit	7,251	8,108
Extraordinary income		
Gain on sales of investment securities	–	83
Total extraordinary income	–	83
Extraordinary losses		
Loss on retirement of non-current assets	32	–
Impairment loss	43	–
Loss on transfer and closing of logistics center	110	–
Total extraordinary losses	186	–
Profit before income taxes	7,064	8,191
Income taxes - current	2,174	2,511
Income taxes - deferred	107	118
Total income taxes	2,282	2,630
Profit	4,781	5,561
Profit attributable to		
Profit attributable to owners of parent	4,153	4,739
Profit attributable to non-controlling interests	627	822

	(Millions of yen)	
	Nine months ended December 31, 2017	Nine months ended December 31, 2018
Other comprehensive income		
Valuation difference on available-for-sale securities	128	(135)
Remeasurements of defined benefit plans, net of tax	46	52
Total other comprehensive income	175	(83)
Comprehensive income	4,956	5,478
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,302	4,666
Comprehensive income attributable to non-controlling interests	654	811