## Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

# Summary of Consolidated Financial Results for the Six Months Ended September 30, 2017 (Based on Japanese GAAP)

October 27, 2017

Company name: HAMAKYOREX CO., LTD.

Stock exchange listing: Tokyo

Stock code: 9037 URL http://www.hamakyorex.co.jp

Representative: President Hidenori Osuka

Inquiries: Executive officer Rikiya Yamada TEL 053-444-0054

Scheduled date to file Quarterly Securities Report: November 9, 2017 Scheduled date to commence dividend payments: December 1, 2017

Preparation of supplementary material on quarterly financial results: Yes Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2017 (from April 1, 2017 to September 30, 2017)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                     | Net sales       |     | Operating pr    | ofit  | Ordinary profit |       | Profit attributable to owners of parent |     |
|-------------------------------------|-----------------|-----|-----------------|-------|-----------------|-------|---|-----|
|                                     | Millions of yen | %   | Millions of yen | %     | Millions of yen | %     | Millions of yen                         | %   |
| Six months ended September 30, 2017 | 50,218          | 1.9 | 4,106           | 6.8   | 4,372           | 8.5   | 2,521                                   | 7.7 |
| Six months ended September 30, 2016 | 49,292          | 6.3 | 3,844           | (4.5) | 4,031           | (2.7) | 2,342                                   | 0.5 |

|                                     | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
|                                     | Yen                | Yen                        |
| Six months ended September 30, 2017 | 132.69             | _                          |
| Six months ended September 30, 2016 | 123.25             | _                          |

### (2) Consolidated financial position

|                          | Total assets    | Net assets      | Equity ratio |
|--------------------------|-----------------|-----------------|--------------|
|                          | Millions of yen | Millions of yen | %            |
| As of September 30, 2017 | 111,692         | 55,591          | 43.9         |
| As of March 31, 2017     | 109,725         | 53,078          | 42.6         |

#### 2. Cash dividends

|                                       | Annual dividends per share                           |       |     |       |       |  |
|---------------------------------------|--|-------|-----|-------|-------|--|
|                                       | 1st quarter-end 2nd quarter-end 3rd quarter-end Fisc |       |     |       | Total |  |
|                                       | Yen  | Yen   | Yen | Yen   | Yen   |  |
| Year ended March 31, 2017             | -  | 20.00 | _   | 20.00 | 40.00 |  |
| Year ending March 31, 2018            | -  | 22.50 |     |       |       |  |
| Year ending March 31, 2018 (Forecast) |  |       |     | 22.50 | 45.00 |  |

3. Forecast of consolidated financial results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

Percentages indicate year-on-year changes

|           | Net sales       |     | Operating pr    | ofit | Ordinary pro    | ofit | Profit attributa<br>owners of pa |      | Earnings per share |
|-----------|-----------------|-----|-----------------|------|-----------------|------|----------------------------------|------|--------------------|
|           | Millions of yen | %   | Millions of yen | %    | Millions of yen | %    | Millions of yen                  | %    | Yen                |
| Full year | 105,000         | 5.9 | 9,800           | 23.3 | 10,000          | 18.8 | 5,700                            | 12.8 | 299.91             |

#### 4. Notes

(1) Changes in significant subsidiaries during the six months ended September 30, 2017 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No No Changes in accounting policies due to other reasons: Changes in accounting estimates: No Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

eriod (including tr Total number of issued sha

| Total number of issued shares at the end of the period (including treasury shares)            |                   |                                     |                   |  |  |  |
|---|-------------------|-------------------------------------|-------------------|--|--|--|
| As of September 30, 2017  | 19,012,000 shares | As of March 31, 2017                | 19,012,000 shares |  |  |  |
| Number of treasury shares at the end of the   | period            |                                     |                   |  |  |  |
| As of September 30, 2017  | 6,490 shares      | As of March 31, 2017                | 6,382 shares      |  |  |  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |                   |                                     |                   |  |  |  |
| Six months ended September 30, 2017   | 19,005,581 shares | Six months ended September 30, 2016 | 19,005,650 shares |  |  |  |

# **Quarterly consolidated financial statements** Consolidated balance sheets

|  | 1 636 1 21 2017      | (Millions of yen)        |
|--|----------------------|--------------------------|
|  | As of March 31, 2017 | As of September 30, 2017 |
| Assets   |                      |                          |
| Current assets   | 0.214                | 0.006                    |
| Cash and deposits  | 9,314                | 8,006                    |
| Notes and accounts receivable - trade                      | 12,815               | 13,741                   |
| Merchandise  | 19                   | 18                       |
| Supplies   | 97                   | 108                      |
| Other  | 1,451                | 1,719                    |
| Allowance for doubtful accounts                            | (30)                 | (66)                     |
| Total current assets                                       | 23,667               | 23,528                   |
| Non-current assets   |                      |                          |
| Property, plant and equipment                              | 20.402               | 20.450                   |
| Buildings and structures, net                              | 29,492               | 30,470                   |
| Land   | 39,614               | 40,531                   |
| Other, net   | 10,586               | 10,780                   |
| Total property, plant and equipment                        | 79,694               | 81,781                   |
| Intangible assets  | 2,045                | 2,104                    |
| Investments and other assets                               | 4,318                | 4,278                    |
| Total non-current assets                                   | 86,058               | 88,164                   |
| Total assets   | 109,725              | 111,692                  |
| Liabilities  |                      |                          |
| Current liabilities  |                      |                          |
| Notes and accounts payable - trade                         | 6,038                | 6,420                    |
| Short-term loans payable                                   | 19,221               | 19,236                   |
| Income taxes payable                                       | 1,221                | 1,588                    |
| Provision for bonuses                                      | 801                  | 879                      |
| Provision for directors' bonuses                           | 34                   | 24                       |
| Reserve for loss on dissolution of employee's pension fund | 6                    | _                        |
| Other  | 6,821                | 6,603                    |
| Total current liabilities                                  | 34,146               | 34,751                   |
| Non-current liabilities                                    |                      |                          |
| Long-term loans payable                                    | 9,000                | 7,859                    |
| Net defined benefit liability                              | 5,656                | 5,743                    |
| Reserve for loss on dissolution of employee's pension fund | 42                   | 42                       |
| Other  | 7,801                | 7,703                    |
| Total non-current liabilities                              | 22,500               | 21,349                   |
| Total liabilities  | 56,647               | 56,101                   |
| Net assets   |                      |                          |
| Shareholders' equity                                       |                      |                          |
| Capital stock  | 6,547                | 6,547                    |
| Capital surplus  | 6,466                | 6,466                    |
| Retained earnings  | 33,794               | 35,936                   |
| Treasury shares  | (9)                  | (9)                      |
| Total shareholders' equity                                 | 46,799               | 48,940                   |
| Accumulated other comprehensive income                     |                      |                          |
| Valuation difference on available-for-sale securities      | 251                  | 291                      |
| Remeasurements of defined benefit plans                    | (264)                | (240)                    |
| Total accumulated other comprehensive income               | (12)                 | 51                       |
| Non-controlling interests                                  | 6,291                | 6,599                    |
| Total net assets   | 53,078               | 55,591                   |
| Total liabilities and net assets                           | 109,725              | 111,692                  |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

|  |                    | (Millions of yen)  |
|--|--------------------|--------------------|
|  | Six months ended   | Six months ended   |
|  | September 30, 2016 | September 30, 2017 |
| Operating revenue                                      | 49,292             | 50,218             |
| Operating cost   | 44,239             | 44,837             |
| Operating gross profit                                 | 5,052              | 5,380              |
| Selling, general and administrative expenses           |                    |                    |
| Provision of allowance for doubtful accounts           | 0                  | 36                 |
| Directors' compensations                               | 277                | 294                |
| Salaries and allowances                                | 245                | 244                |
| Provision for bonuses                                  | 38                 | 40                 |
| Provision for directors' bonuses                       | 8                  | 21                 |
| Retirement benefit expenses                            | 13                 | 11                 |
| Other  | 624                | 625                |
| Total selling, general and administrative expenses     | 1,208              | 1,274              |
| Operating profit                                       | 3,844              | 4,106              |
| Non-operating income                                   |                    |                    |
| Interest income  | 0                  | 0                  |
| Dividend income  | 22                 | 23                 |
| Gain on sales of non-current assets                    | 56                 | 72                 |
| Subsidy income   | 10                 | 47                 |
| Electrical Sales Income                                | 235                | 244                |
| Miscellaneous income                                   | 146                | 149                |
| Total non-operating income                             | 471                | 537                |
| Non-operating expenses                                 |                    |                    |
| Interest expenses                                      | 114                | 101                |
| Cost of electricity sales                              | 131                | 127                |
| Miscellaneous loss                                     | 38                 | 42                 |
| Total non-operating expenses                           | 284                | 271                |
| Ordinary profit  | 4,031              | 4,372              |
| Extraordinary income                                   | .,,021             | 1,5 / 2            |
| Gain on sales of non-current assets                    | 39                 | _                  |
| Gain on sales of investment securities                 | 19                 | _                  |
| Gain on sales of shares of subsidiaries and associates | 45                 | _                  |
| Total extraordinary income                             | 105                |                    |
| Extraordinary losses                                   | 100                |                    |
| Loss on retirement of non-current assets               | _                  | 10                 |
| Impairment loss  | 26                 | _                  |
| Loss on transfer and closing of logistics center       | 37                 | 95                 |
| Compensation for damage                                | 51                 | _                  |
| Subsidiary transfer cost                               | 61                 | _                  |
| Total extraordinary losses                             | 176                | 106                |
| Profit before income taxes                             | 3,960              | 4,265              |
|  |                    |                    |
| Income taxes - current                                 | 1,270              | 1,438              |
| Income taxes - deferred                                | (11)               | (61                |
| Total income taxes                                     | 1,258              | 1,376              |
| Profit   | 2,701              | 2,888              |
| Profit attributable to                                 | 2015               |                    |
| Profit attributable to owners of parent                | 2,342              | 2,521              |

| - / |      | 4 .    |      |         |
|-----|------|--------|------|---------|
| - ( | Mil  | lions  | ot ' | ven I   |
| ١,  | 1411 | 110115 | O.   | y C11 / |

|  | Six months ended   | Six months ended   |
|--|--------------------|--------------------|
|  | September 30, 2016 | September 30, 2017 |
| Profit attributable to non-controlling interests               | 359                | 367                |
| Other comprehensive income                                     |                    |                    |
| Valuation difference on available-for-sale securities          | (28)               | 45                 |
| Remeasurements of defined benefit plans, net of tax            | 29                 | 31                 |
| Total other comprehensive income                               | 0                  | 77                 |
| Comprehensive income   | 2,702              | 2,965              |
| Comprehensive income attributable to                           |                    |                    |
| Comprehensive income attributable to owners of parent          | 2,337              | 2,586              |
| Comprehensive income attributable to non-controlling interests | 365                | 379                |